

Conflict Management Training for Enterprising Families

Learn to Navigate Differences When Sharing Business, Real Estate or Financial Assets

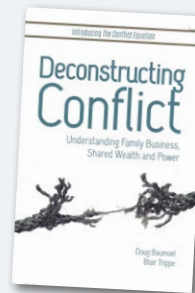


This practical training helps families understand and address differences before they erupt into conflict that can derail businesses and harm relationships.

Continuity literally wrote the book on family business conflict. In this training, our experts will help your family reduce the risk (and potential fallout) of the unique types of conflict that are an unavoidable part of every family business.

Topics covered in the training include:

- **Understanding** why conflict in family business is so common, often intense, and so difficult to resolve
- **Identifying** and addressing active (fighting) vs. passive (getting stuck) conflict
- **Protecting** relationships by developing resolution skills
- **Avoiding** counter-productive conflict management techniques
- **Developing** your “Family Factor” to protect your family as you navigate change
- **Establishing** your family’s Conflict Management Contract



Deconstructing Conflict looks at family business conflict, or conflict over shared wealth, as one example of a broader category of conflict: identity-based, systemic conflict among stakeholders who share important continuing relationships.

About Continuity

Continuity Family Business Consulting works with clients ranging in size from ultra-high net worth families and their companies to lower middle market firms.

Partners **Doug Baumel** and **Blair Trippe** are authors of the groundbreaking book *Deconstructing Conflict* and have more than 15 years of experience advising families who share business or other assets.

This training will deliver critical conflict management tools that are tailored to the unique needs of family businesses and affluent families.

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Who Benefits Most from This Training

This training was designed for families that:

- ✓ Want to **build resilience in their families** through knowledge and skill improvement
- ✓ Disagree over **how assets are shared and managed**
- ✓ Disagree over **how power is held or used**
- ✓ **Avoid making important decisions**—and then **miss opportunities**
- ✓ Anticipate a **significant transition**
- ✓ Worry about **rising tensions, potential litigation or relationship fallout**
- ✓ Want to **maximize business potential** and to **improve family relationships**

Outcomes

After completing this training, your family will have a new language to talk about differences and effective tools to overcome generational and interpersonal conflict. By managing conflict better, you and your family will be able to make better, more timely decisions regarding:

- **Family governance**
- **Business planning**
- **Integrating wealth productively**
- **What is fair**
- **Leadership**
- **Succession planning**

Format

Completed in one day, the training covers six modules with interactive elements to engage participants across generations.*

* This training is designed for adults 18+. Separate trainings are available for middle to high school age family members.

Pricing

Groups of 6 or fewer (1 day, 1 trainer): \$10,000

Groups of 7 or more (1 day, 2 trainers): \$15,000

A customized training is also available for families wishing to address specific issues. Inquire to learn more about these tailored sessions.

Pricing does not include travel and other out-of-pocket expenses.

When differences are managed well, the return on investment is very real.

Accelerate your business success and protect lasting relationships.

Contact us to learn more or schedule your training:
617-500-3110 or email Ron at RSweet@ContinuityFBC.com